



EXCHANGE

PASADENA BUSINESS ASSOCIATION NEWSLETTER

DECEMBER 2022

President's Message



Happy Holidays PBA!

I hope everyone had a wonderful Thanksgiving and is getting in the Christmas spirit. As the holidays are approaching and we are purchasing gifts for our friends and loved ones, now is a perfect time to show your support for your fellow business owners and their staff. You can purchase items or gift cards to spend in future months at these stores or for their services. And speaking of stores around town, don't forget to follow our Facebook page and track down The Claus' around Pasadena. Find them and you have chances to win prizes from our PBA member businesses. As we close out 2022, I want to thank all of our members for their generosity and involvement throughout the year and I look forward to growing all of our businesses in 2023! Wishing everyone a Happy New Year!

Heather Frees

Heather Frees

Keller Williams Flagship of Maryland

(443) 906-3494

Pasadena Business Association Officers

Executive Director

Sandi Parrish
PasadenaBusinessAssociation1@verizon.net

President

Heather Frees
Keller Williams Flagship
HeatherFreesRealtor@gmail.com

Secretary

Angela Balsamo
Coffee News
advertise@coffeenewsmaryland.com

Treasurer

Courtney Stitt
Clark & Anderson, PA
cstitt@cacpas.net

Board of Directors, 2020

- Rickie Bender - The UPS Store #6913, The Shops at Riviera Beach
- Kelly Cornwell - Dream Vacations
- Mike Dacre - Hometown Exterior House Cleaning
- Melissa Gurney Hosse - Century 21 Don Gurney
- Leslie Matthias - Shore United Bank
- Tom Latta - Direct Mortgage Loans
- Lisa Hart - Arundel Federal Savings Bank



- ✉ PO Box 861, Pasadena, MD 21223
- ☎ (410) 360-4PBA
- @ PasadenaBusinessAssociation1@verizon.net
- 🌐 PasadenaBusinessAssociation.com

January General Membership Meeting

Wednesday, January 4th, 2023 | Noon

Where: Primo Past
Speaker: Election of Board Members

\$22.00 with reservation by Friday, December 30th, 2022
\$27.00 is reserving after Friday, December 30th, 2022
(Covers buffet and non-alcoholic beverages)

Pay in advance by mailing your check to:
PBA | PO Box 861 | Pasadena, MD 21123-0861
or register and pay on the website by credit card, or email your reservation to:
pasadenabusinessassociation1@verizon.net
and pay at the door by cash or check.
Please make every attempt to reserve your space for the meeting.

November General Membership Meeting RECAP



Thanks to The Rumor Meal for hosting our November meeting. Their newly remodeled back room is the perfect place for a PBA meeting. Thanks to Cortney Stitt of Clark and Anderson for giving the membership some tax tips.

This newsletter was designed & printed at
The UPS Store | The Shops at Riviera Beach

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New Members

DeMaio Family Chiropractic & Physical Therapy

Rachael Pilling

Address: 2391 Brandermill Blvd. #105, #10 Gambrills, MD 21054

Phone: (410) 721-2222

Website: www.demaiochiro.com

Email: rachel@demaiochiro.com

Facebook: www.facebook.com/DeMaioChiro

Company Bio: DeMaio Chiropractic is a comprehensive Chiropractic & Physical Therapy care facility. Our staff is a special group of professionals that truly care about each patients well being and have a genuine interest in their full recovery. We educate patients about healthy lifestyle changes designed to permanently improve their self awareness and overall well being.

Elite Plumbing & Home Services LLC

Ryan Heinlein

Address: PO Box 1155, Pasadena, MD 21223

Phone: (443) 343-2284

Website: www.ElitePlumbingMD.com

Email: info@eliteplumbingmd.com

Facebook: www.facebook.com/ElitePlumbingHomeServicesMD

Company Bio: Looking for a licensed and insured plumber, gas fitter and highly qualified technicians- look no further!

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DUES ARE DUE

2023 Dues invoices have been sent from the website with dues due on January 1st. If you did not receive a dues invoice please email:

pasadenabusinessassociation1@verizon.net

and another invoice can be sent.

Everyone pays 2023 dues now. If you joined mid year, your dues were prorated to cover those months of membership but now your yearly dues are due.

November Networking Mixer

Thanks to Pit Stop of hosting our November Networking Mixer. The food was amazing and what a variety. I

especially loved the crab balls. We had some new

members in attendance so that was great.

These are a great opportunity to meet or

just mingle with fellow PBA members. Some

of the members cannot get away from their

business during the noon meetings so this

gives them an opportunity to come

mingle and talk about their business



Newsletter Advertising

Advertisements start fresh in January so if you want to renew you can send a check or email Sandi and she can invoice you from the website. If you would like to be included in the newsletter ads just send us the ad and we will invoice you.

Newsletter ads are \$180 for six months or \$360 for the year.

Website Advertising

To have your information at the bottom of the website and on the mass emails the cost is \$600 for the year.

Please let us know if you wish to continue for 2023.

If you would like to be included in this advertising please let us know and send us your ad. Check out the website to see the type of ad we are using

FREE SALES STAFF!



*Make new connections
at the*

PBA Referral Group

Join us the 2nd & 4th Wednesday of each month

8:30am

at the

Second Alarm Brewhouse

8510 Fort Smallwood Rd., Pasadena MD 21122

The Leads Group is industry specific, so claim your spot now

Wouldn't it be great to have a marketing team selling your products and services without having to put them on your payroll? Of course it would! Consider joining the PBA Referral Group. We meet for an hour at 8:30 am every 2nd and 4th Wednesday of the month at Second Alarm Brewhouse. We pass referrals, share networking opportunities, training seminars, events and anything that will help grow our businesses. One of our members is showcased at each meeting. The group is category-exclusive and membership is on a first-come, first-served basis. This is a benefit of PBA membership and each member must be in good standing to participate. We are eager to build our network and welcome caterers, photographers, CPA's, attorneys, sign companies, home-based businesses, and home improvement contractors to visit our referral group.

Feel free to contact Jumpin' Juli, your local Realtor with Keller Williams Flagship of MD at 443-274-1788 or Juli@Julijumps.com for more information. We look forward to doing business with you!

Slate of Officers & Board Members for 2023



The PBA Election will be held at the January 4th General Membership meeting.

****DUES MUST BE PAID IN ORDER TO VOTE****

Heather Frees, Keller Williams Flagship - **President**

Paulette Morris, Idea Weaver Promotions - **Vice President**

Rickie Bender, The UPS Store #6913, The Shops at Riviera Beach- **Secretary**

Cortney Stitt, Clark & Anderson - **Treasurer**

Serving the second year of their Two Year Term

Mike Dacre – Perfection Title

Tom Latta – Direct Mortgage Loans

Leslie Matthias – Shore United Bank

Board of Directors:

(Serves a 2 year term (3 Seats available))

Sara DeLone, M&T Bank

Melissa Hosse, Century 21 Don Gurney

Jerry Nicklow, Huff Insurance

Heidi Schmidt, Heidi Schmidt Creative

Dottie Snyder, Natures Caretakers

Preston Moore, Century 21 Don Gurney

Veteran's Day

This year's Veterans Day ceremony was my first experience with this annual event. This year, the event was postponed from the traditional November 11th celebration due to the rain that day due to the remnants of tropical storm Nicole. Instead, it was held the preceding week on November 17th allowing the ground to dry out.

I was honored to be able to participate in the event along with other PBA members and members of the community who also came to help. I got involved with the restoration and maintenance of the memorial site earlier this year when Dotti Snyder of Nature's Caretakers asked PBA members for help in caring for the area.



I observed the protocols and the process of how the ceremony is conducted with the various officials who played a role in orchestrating the event. I was able to play a role in the lowering of the old flag and presenting the new one to our fellow PBA member Christopher Itnyre of Police Protection Services/Security Training Academy who orchestrated the lowering/raising of the flag who is a US Army veteran. I was very moved by all of the veterans in the crowd who introduced themselves and the branch of the service they were in along with the years they served. I was especially moved by Vietnam veteran Captain James H. Warner who was a Marine Corps aviator that was shot down in North Vietnam and had to eject from his aircraft. He was captured by the enemy and spent nearly 5.5 years in captivity from 1967-1973. The ceremony concluded at the playing of Taps with a wreath donated by Maher's Florist who donates each year for this event.

I am grateful for all that served to protect our freedoms and will gladly attend and help with future ceremonies.

Mike Dacre



Perfection Title LTD | Hometown Exterior House Cleaning

Special Thanks for the Veteran's Day Ceremony

AA County Eastern District Police Department, AA County Department of Recreation and Parks, Arundel Federal Savings Bank, Bay Country Rentals, Baxter Tire, Bodkin Elementary School, Bruce Gavin, Community United Methodist Church, County Executive Steuart Pittman, Delegate Nic Kipke, Direct Mortgage Loans, Gable, Himmel's Garden Center, Hometown Exterior House Cleaning, Jacobsville Elementary School, JB Machine Parts & Supply, Kirk Towner, Lake Shore Volunteer Fire Company, Maher's Florist, Maryland Defense Force - Major Rick Barnes, Nature's Caretakers LLC, Pasadena Elementary School, Pasadena Sign Company, Perfection Title - Mike Dacre, and Police Protections Services/Security Training Academy for all their help putting this event together.

PBA's Annual Caring & Sharing Parade



Huge thanks to all who made the 26th Annual PBA Caring & Sharing Parade a massive success. The weather was beyond perfect as we officially kicked off the holiday season with this annual Pasadena tradition. The floats were beautiful and festive, the enthusiasm was contagious, and the generosity of all who contributed to our food drive was heart-warming. Thanks to every business and organization that participated. A special thanks to our judges, our emcee Nic Kipke our volunteers who helped coordinate the day with setup and cleanup, the police department for making sure everyone was safe, the Northeast HS Football team for collecting the food along the route, and to everyone who came out to make the day special.

We want to thank our PBA Member sponsors for the Parade: DeMaio Family Chiropractic & Physical Therapy, Gable, The Dance Center of Severna Park, The UPS Store 6913 The Shops at Riviera Beach, Towboat US. Our Community Sponsors were AA County Sheriff's Office, Advance Auto Parts, Everett Sesker for Sheriff, Friends of Milad Pooran for Delegate, Friends of Councilman Nathan Volke

Have you Found The Claus's?



THERE IS STILL TIME!

Mr. & Mrs. Claus have been seen around local Pasadena businesses leaving small snow globes hidden around for you to find! Have some family fun and support local businesses along the way. Starting November 21st, if you find a snow globe like shown - take a selfie and send your photo to pasadenabusinessassociation1@verizon.net for a chance to win some really nice giveaways contributed by local PBA members.

Snow globes will only be hidden until December 21st, and the random drawing will take place on December 22nd. Find as many as you can for the most chances to win!

Confirmed snow globe sightings have been found at:

- Alibi's
 - Ace Hardware
 - Carpet Village
 - Himmel's
 - Edward Jones - Mountain Rd.
 - Lake Shore Pet Hospital
 - Mike's Pharmacy
 - Sandy Spring Bank
 - Tub O Suds
 - VCA Calvert Veterinary Center
 - Harbour Liquors
 - Anne Arundel County Public Libraries
 - Primo Pasta Kitchen
 - Pit Stop Pub
 - The Rumor Reel
 - The Rumor Meal
 - Quaintrelle
 - Second Alarm Brewhouse
 - Stacie's Natural Touch
- & many more local PBA businesses!



P.O. Box 861 • Pasadena, MD 21123-0861

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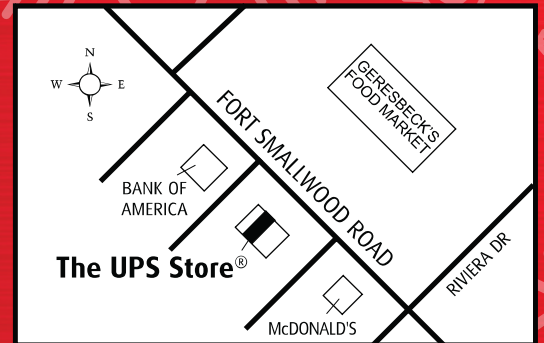
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Mon-Fri 9am - 7pm
Sat 9am - 5pm
Sun CLOSED