



EXCHANGE

PASADENA BUSINESS ASSOCIATION NEWSLETTER

AUGUST 2022

Pasadena Business Association's 28th Annual

TRADE SHOW

OPEN TO THE PUBLIC

Thursday, October 13th, 2022 | 4pm - 8pm

Earleigh Heights Fire Hall, 161 Ritchie Hwy., 21146



Over 40 Local Businesses!

Come meet & mingle with business owners serving Pasadena and surrounding communities.



Please bring a non perishable food item!
We will be collecting non perishable food items to begin working on stocking up local pantries for the holidays.



Interested in being an Exhibitor?

Exhibitor booth for members are 8' x 4', piped, draped and with table. Cost: \$165.00

You must provide your own table cloth

For information or registration please contact Sandi in the PBA Office
Email: pasadenabusinessassociation1@verizon.net

SPACE IS LIMITED - You must reserve with Sandi & mail your check to the PBA office:

PO Box 861, Pasadena, MD 21123

Booths must be paid in advance. If your booth is not paid for in a timely manner we will offer it to others on a waiting list.

Pasadena Business Association Officers

Executive Director

Sandi Parrish

PasadenaBusinessAssociation1@verizon.net

President

Heather Frees

Keller Williams Flagship

HeatherFreesRealtor@gmail.com

Secretary

Angela Balsamo

Coffee News

advertise@coffeenewsmaryland.com

Treasurer

Courtney Stitt

Clark & Anderson, PA

cstitt@cacpas.net

Board of Directors, 2020

Rickie Bender - *The UPS Store #6913,
The Shops at Riviera Beach*

Kelly Cornwell - *Dream Vacations*

Mike Dacre - *Hometown Exterior House Cleaning*

Melissa Gurney Hosse - *Century 21 Don Gurney*

Leslie Matthias - *Shore United Bank*

Tom Latta - *Direct Mortgage Loans*

Lisa Hart - *Arundel Federal Savings Bank*



✉ PO Box 861, Pasadena, MD 21223

☎ (410) 360-4PBA

@ PasadenaBusinessAssociation1@verizon.net

🌐 PasadenaBusinessAssociation.com

September General Membership Meeting

Wednesday, September 7th, 2022 | Noon

Where: Beefalo Bobs, 8015 Ft. Smallwood Rd.

Speaker: PBA Technology Discussion | Jerry Nicklow & Angela Balsamo

\$22.00 with reservation by Friday, September 2nd, 2022

\$27.00 is reserving after Friday, September 2nd, 2022

(Covers buffet and non-alcoholic beverages)

Pay in advance by mailing your check to:

PBA | PO Box 861 | Pasadena, MD 21123-0861

or register and pay on the website by credit card, or email your reservation to:

pasadenabusinessassociation1@verizon.net

and pay at the door by cash or check.

Please make every attempt to reserve your space for the meeting.

Newsletter Advertising

If you would like to put a business card or 3 1/2" x 2" ad in the PBA monthly newsletter, like those you see in this newsletter, like those you see in this newsletter, the cost is \$30/per issue. The newsletter is printed as well as emailed to the membership. Space is limited, so let us know. Please commit to 6 months or a year if possible so we don't delay the printing of the newsletter waiting on ads each month. If interested, email the PBA office and we will send you an invoice.

This newsletter was designed & printed at
The UPS Store | The Shops at Riviera Beach
Every ing for your small business.
And, of course, shipping.
 (410) 437-6915
 store6913@theupsstore.com
 theupsstore.com/6913
 facebook.com/theupsstore6913

New Members

Barn Hill Engraving

Oliver Snyder

Address: 3188 11th St. Pasadena, MD 21122

Phone: (410) 980-7171

Email: ohsnyderiii@gmail.com

Website: www.barnhillengraving.store

Company Bio: Barn Hill Engraving is a small business owned and operated by myself that was opened in September 2021 and can provide both Laser and Carving services on most materials.

Dickey's Barbecue Pit

Steve Turnboo

Address: 4145 Mountain Rd, Pasadena MD 21122

Phone: (443) 702-7991 | (706) 973-1234

Email: md-2084@dickeysfranchise.com

Website: www.dickeys.com

eXp Realty

Sandra Thomas

Address: 8115 Maple Lawn Blvd., Fulton, MD 20759

Phone: (410) 533-5844

Email: sandra.mora.thomas@gmail.com

Website: www.sandrathomas.exprealty.com

Facebook:

facebook.com/SandraThomasRealtorinMaryland

Nick's Plumbing Services

Nicholas Young

Address: 1227 Kimberly Ln., Glen Burnie, MD 21061

Phone: (443) 883-5479

Email: Nick.Young@nicksplumbingservices.com

Website: www.NicksPlumbingServices.com

Facebook: facebook.com/NPSMaryland

Twitter: @npsmaryland

Company Bio: Nick's Plumbing offers unsurpassed Plumbing Expertise at affordable prices. Our service offering caters from general household plumbing to complex construction plumbing in residential and commercial markets. We are based in Northern Anne Arundel County and provide services to surrounding areas. We are registered with the State Board of Plumbers and Gas fitters of Maryland. All our staff are qualified and professional, and our plumbing meets the National Standard Plumbing Code.

Proper Nutrition Café LLC

Derris Owens

Address: 2608 Mountain Rd, Pasadena, MD 21122

Phone: (301) 379-4531

Email: derris.owens@gmail.com

Website: www.propernutritioncafe.com

Facebook: facebook.com/ProperNutritionCafe

Instagram: @propernutrition_md

Company Bio: Our Goal: We are on a mission to make the world healthier & happier. We are here to help you manage your weight and create healthier eating habits.

Our Community: Not only are we here to offer healthy eats, we will be hosting community events to facilitate a healthy active lifestyle. **Who We Are:** - Proper Nutrition is an all-natural Healthy cafe that serves a variety of healthy products. Our products are an easy way to treat your body to balanced nutrition in a moment's notice. At Proper Nutrition we offer over different flavors of low-sugar, vitamin filled, protein shakes and smoothies the we can teach you how to make at home. **Our Products Are:** Nutritious and Delicious, High Protein, Jam packed with Fiber & Antioxidants, Loaded with 19 Essential Vitamins and Minerals **LOW CALORIE LOW SUGAR LOW CARB LOW FAT** Each Shake/Smoothie has More Vitamin A than a Mango, More Vitamin C than a Banana, More Protein than a Chicken Thigh. More Fiber than 1/2 cup of Broccoli, More Calcium than 6oz. of Yogurt, More Iron than 1/2 cup of Beans We are dedicated to promoting a healthy lifestyle and making nutrition and nourishment accessible to everybody.

Coffee News Maryland

Serving Anne Arundel, Howard, & Prince George's Counties



Affordable · Exclusive · Weekly

Advertising doesn't get any better than this!

Angela and Tom Balsamo
410.360.0588
CoffeeNewsMaryland.com



Coffee News readers pick us up while they're actively spending disposable income.
Any questions?



Residential and Commercial Electrical Services in Anne Arundel Co., Howard Co., and Surrounding Areas.

We're Your Neighborhood Electrical Contractor!

Call Now! 443.396.2555 www.haasandsons.com

All-You-Can-Eat Crab Feast

Wednesday, September 21st

Includes: All-you-can-eat crabs, fried chicken, sausage & peppers, BBQ, crab soup, dessert & much more!

Plus, draft beer & soda!

Kurtz's Beach
2070 Kurtz Ave.

Doors open at 6pm

Tickets NOW: \$75/Person
After 09/16: \$95/Person

Kids (Ages 6-10) \$60
Kids (5 & Under) FREE



Crab Feast!

www.PasadenaBusinessAssociation.com

Proudly Celebrating our 19th Annual

GOLF TOURNAMENT

September 14th, 2022

Compass Pointe Golf Course

Come enjoy a day of good food, fun, and golf!

Light breakfast & hot dogs on the turn donated by Geresbeck's Food Market & lunch catered by Chesapeake BBQ Company (Pit Beef, Ham, & Turkey; cooked & sliced on site).

Individual Player \$140.00 | Foursome \$545.00

EAGLE SPONSOR \$1,000.00

Top tier sponsor of our tournament! Includes tee sign, complimentary foursome, special recognition and logo in the program, introduction at the awards lunch & logo on all PBA signage at the event.

CORPORATE SPONSOR \$645.00

Included 4 players & a tee sign, name displayed in program & on all PBA signage at the event. Recognition at the awards lunch.

TEE SIGN SPONSOR \$150.00

Name & logo prominently displayed on a professional designed Tee sign by Sign Central & recognition in the program.

SPONSORSHIPS \$450.00 each

Beverage Cart (2) | Closest to the Pin | Longest Drive - Men & Women (2) | Putting Contest (*ability to place tent on putting Green*)

HOSPITALITY SPONSORS \$450.00 each

Breakfast Sponsor | Lunch Sponsor (*Recognized by sign on table, program & awards lunch*)

Event proceeds benefit the PBA Community Assistance Fun:

- 5th Grade Straight A Lunch
- School Supply Dive
- Caring & Sharing Parade
- Tree Lighting Ceremony
- Educational Excellence Awards
- A Child's Christmas
- Friends of Downs Park Donation
- Friends of Hancock's Resolution
- National Night Out
- Veterans Day Ceremony
- Flagsite at Rt. 100 & Mountain Rd

You can register on the website (www.pasadenabusinessassociation.com) or mail a check to:
PBA | PO Box 861 | Pasadena, MD 21123

Make new connections
at the
PBA Referral Group

Join us the 2nd & 4th Wednesday of each month
8:30am
at the
Second Alarm Brewhouse

8510 Fort Smallwood Rd., Pasadena MD 21122

The Leads Group is industry specific, so claim your spot now



Free Sales Staff! As a member of the PBA Referral Group, you will interact with other PBA members by sharing leads, seminars, and events to help grow your business. We showcase one of our member businesses at each meeting and build strong business relationships. Our group is business exclusive - there is only one of each category. We need to touch as many prospective buyers of our products and services as possible. PBA Referral Group meets every second and fourth Wednesday morning at 8:30am each month for an hour to pass referral, inform each other of networking opportunities, training seminars, and anything that will help grow our businesses. Membership is on a first come, first served basis. This is a benefit of PBA membership, you must be a member in good standing to participate. We are eager to build the network and past experience proves, caterers, photographers, CPA's, insurance, sign companies, travel agencies, home based businesses, and home improvement contractors, all benefit from leads groups. Feel free to contact Jumpin' Juli Blanton at (443) 274.1788 or Juli@Julijumps.com

July Networking Mixer

We held our July Networking Mixer at Alibi's Bar & Grill. We had a nice group of members and it was a great place to socialize. We had some appetizers and mingled. Thanks to Alibi's for hosting this mixer and for a great time. Bambi Kshimetski of Keller Williams Flagship was the winner of the newsletter profile for collecting the most business cards at mixer. This is a great opportunity to meet your fellow PBA members and also let them know of any specials or upcoming events your business might be planning.



PROTECTING LIFESTYLES SINCE 1960



HUFF
Insurance

410-647-1111
www.HuffInsurance.com

RE/MAX Experience



Keith J Clark
REALTOR®

3820-H Mountain Road
Pasadena, MD 21122

Cell: (443) 623-3077
Office: (410) 255-0000
keithclarkhomes@gmail.com
www.KeithClarkHomes.com

Each Office Independently Owned and Operated



Member Spotlight



Mobile: 443-510-9370
Office: 410-729-7700

BambiKSellsHomes.com
BambiK@KW.com



231 Najoles Rd Ste, 100, Millersville, MD 21108

Each office is independently owned and operated

I was born and raised in Georgia and have lived the last 30 years in Maryland, right here in Pasadena. I fell in love with the state, the community and am a huge fan of all things Maryland!

As your personal Realtor, I'm committed to looking out for your best interest. I have become very familiar with the most appealing aspects of our neighborhoods and **OUR NEIGHBORHOODS' TRUE VALUE!**

I would be thrilled to answer any of your real estate questions and help you sell your home for top dollar!

I love being involved with the community and am an active volunteer for the Magothy United Methodist Church's food pantry as well as co-founder of the MD Neighbor's in Need's annual glove and sock drive for the county.

READY TO WORK FOR YOU!



Memorial Flag Site Update

We are so proud and happy – the new flagpole is in thanks to Gable and Pasadena Signs along with the great businesses and community friends in Pasadena. It was a major undertaking but we are very proud to have been a part of it.

The original pole was put in in 1990 and had just worn out so we felt it necessary to replace the pole to keep the flag flying on this site.

Thank you to the following PBA Members who were major supporters: AA County Public Library, AA County Recreation & Parks, Anderson Davis & Associates CPA, Arundel Federal Savings Bank, Bay VanGuard Bank, Clark & Anderson, PA, CRW Flags, Gable, Kurtz's Beach, Pasadena Signs, and Shore United Bank.

We also want to thank Delegate Nic Kipke for collecting donations throughout the community and all of those that donated through his effort.

We needed some help folding two of the flags that we had taken down prior. We reached out to the community and friends and the following people showed up to help us. We thank the for taking the time out of their busy schedule.

Mike Dacre, Dan Demers, Chad Demers - Eagle Scout,
Raymond Snyder - Eagle Scout, Rick Snyder, Dotti Snyder,
Patrick Oltman - Eagle Scout, Pam & Michael Walz,
Pastor Chris Beatty - Hope Springs Church, Kevin Ferris, Josh Koehnlein, Joshua





P.O. Box 861 • Pasadena, MD 21123-0861

“Great Businesses Making a Great Community”

PRSRT STD
US POSTAGE PAID
MILLERSVILLE, MD
PERMIT No. 151

Newsletter designed & printed by:



The UPS Store®

The Shops at Riviera Beach

faxing mailboxing printing
notarizing brochuring copying
boxing direct-mailing delivering
designing flyer ing returning
shredding freight ing receiving
supplying consulting storing
packing servicing cushioning

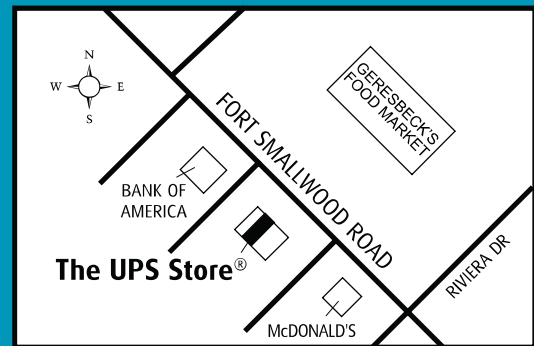
Every ing for your small business.

And, of course, shipping.



Active Military, Veterans, & First Responders save 15% off Print, Copy, Packing & Most Retail; 5% UPS Shipping with valid ID EVERYDAY!

The UPS Store® locations are independently owned and operated by franchisees of The UPS Store, Inc. in the USA and by its master licensee and its franchisees in Canada. Services, pricing and hours of operation may vary by location. Copyright © 2018 The UPS Store, Inc.



The Shops At Riviera Beach

8482 Fort Smallwood Road

Pasadena, MD 21122

(410) 437-6915

store6913@theupsstore.com

theupsstore.com/6913

[facebook.com/theupsstore6913](https://www.facebook.com/theupsstore6913)

Mon-Fri

9am - 7pm

Sat

9am - 5pm

Sun

CLOSED